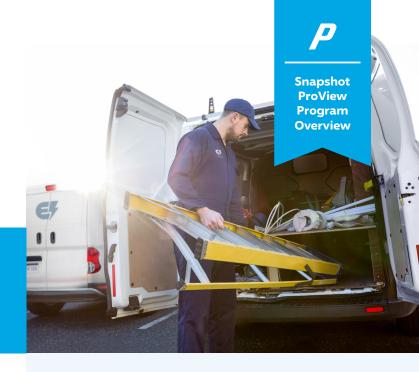
### Snapshot ProView<sup>™</sup> Give your customers savings and smart business tools



we provide tools that can help them save money, drive safer, and manage their vehicles more efficiently—at no additional cost.

When businesses add Snapshot ProView,

#### How it works

-

At enrollment, every customer who signs up for ProView is **guaranteed a savings of 5%** on their Progressive Commercial Auto policy, but many customers will save 8%, and some can even save **up to 18%**<sup>\*</sup>. Then, at renewal, your customers will get a personalized rate based on their last 90 days of driving data.

-		

The Fleet Dashboard gives businesses with three or more vehicles a suite of time and money-saving tools to manage their fleet and gain valuable insights about their driving.



Data is provided through a telematics device that plugs into each vehicle's diagnostic port and tracks vehicle data to create **a personalized safety score**.

#### QUOTE PROVIEW TO GIVE YOUR CUSTOMERS INSTANT SAVINGS, PLUS SMART BUSINESS TOOLS!

For additional information, please search 'ProView' on Knowledge on Demand, or call us at 1-877-776-2436.

# **Businesses with 3 or more** vehicles will love the Fleet Dashboard

With Snapshot ProView, you're offering the ability to track and manage vehicles, gain insights about their business, and directly influence their renewal rates. Fleet Dashboard features include:

- Near real-time location tracking of each registered vehicle
- $\cdot$  Trips by vehicle with full tracking details
- **Geofencing** notifications when a vehicle goes beyond an established perimeter
- · Safety Scorecards by vehicle

## **Businesses with 1 or 2** vehicles will get a personalized Safety Scorecard

Monthly emails provide a Safety Scorecard for every vehicle insured, so customers always know where they stand and if they need to improve.

If your customer feels they would benefit from the features of the Fleet Dashboard, it's available on request. Just call 1-888-234-3497 after they're enrolled in Snaphsot ProView, and we'll add it.



### Who's eligible?

Snapshot ProView is available for risks in our Business Auto, Contractor, and Tow programs, as well as For-Hire Specialty (e.g., dirt, sand & gravel, logging, etc.) and For-Hire Transportation risks not required to have an electronic logging device (ELD). You can quote Snapshot ProView on these risks in Alabama, Arkansas, California<sup>\*\*</sup>, Colorado, Connecticut, Delaware, Florida, Georgia, Idaho, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Nebraska, Nevada, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, and Wyoming.

The customer must be willing to install Snapshot ProView devices in all of their eligible vehicles, which must be model year 1996 or newer. The vehicles on their policy can include almost any commercial use vehicles, including cars, SUVs, pickup trucks, vans, and even heavy trucks!

### How to demo Snapshot ProView

Showing the Fleet Dashboard in action is one of the best ways to showcase how small business owners with fleets of 3 or more can benefit.

Here's how to access demo:

- 1. Go to snapshotproview.com
- 2. In the email address field, type: Plugin@progressive.com
- 3. In the password field, type: Password1
- 4. Then, click the Log In button

### How to enroll a customer in Snapshot ProView

- Dashboard
- 1. You can enroll both new and existing customers in Snapshot ProView. Just be sure to fill out all of the fields on the enrollment form, including your email so we can notify you, your customer's email so we can share installation instructions, and mileage information—whenever possible—so we can offer the biggest savings.
  - **1a.** To enroll a new business risk when quoting on ForAgentsOnly.com, select 'yes' to the Snapshot ProView enrollment question, then complete and submit the online enrollment form. (Please allow one business day for processing.)
  - **1b.** To enroll an existing Progressive customer, search for 'ProView' on Knowledge on Demand, select the enrollment form, and submit the completed form online. (Please allow two weeks for processing.)
- 2. Once enrolled, we'll send Snapshot ProView devices to your customer to plug into each vehicle's diagnostic port.
- **3.** For fleets of 3 or more, we'll email your customer a link to finish registration—this will give them access to the Fleet Dashboard so they can track and manage their vehicles.
- 4. That's it—your customer is up and running with all of the latest advantages from Progressive!

<sup>\*</sup>Not available in all states. Progressive will receive customer driving data, like speed and location, directly from the Snapshot ProView devices and will use that data for the customer's Fleet Dashboard. At renewal, Progressive will use the driving data to evaluate any adjustment—whether an increase or a decrease—to the customer's insurance premium. Progressive may also use the data for investigating claims. You can also refer to full terms and conditions and privacy statement for more details.

<sup>\*\*</sup>Agents in California can write Snapshot ProView on Business Auto and Contractor risks only.

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